



CLEANTECHLA

GLOBAL SHOWCASE

2013

November 4th-5th, 2013

Los Angeles, CA

Inside:

Welcome

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Participating Companies

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Leadership

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CLEANTECHLA GLOBAL SHOWCASE | 2013

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**Bringing The Cleantech World To LA - Fall Of 2014
Start Planning For Next Year!**

2014

CLEANTECHLA GLOBAL SHOWCASE | 2014

Start Planning Now!
Fall 2014, Los Angeles
**Join us and the world as we come together
to showcase the world's Cleantech**

Welcome!



I want to personally thank you for attending the inaugural Cleantech LA Global Showcase 2013. This conference focuses on the nexus of cleantech technology and the global marketplace, which seems incredibly relevant for those of us engaged in building tomorrow's sustainable economy. The issues that we're addressing – and the business opportunities they represent – are global in scope. And what better place to talk about the global sustainable marketplace than Los Angeles? LA is the both the largest import/export market in the U.S., but also a world leader in cleantech innovation and commercialization. So, thank you for joining us in welcoming the cleantech world to our city.

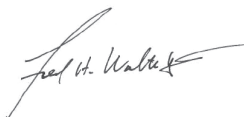
The Showcase is broadly organized as follows. Day One is focused on learning about international cleantech markets with presentations from 15 countries. Where else can you get an in-depth understanding of specific opportunities in international markets in one day? Day Two is focused on how to enter those markets with practical advice from experts. In addition, there is a review of more than 20 innovative cleantech companies who are ready for international expansion. Laced throughout the conference is the ongoing Expo and meeting/gathering rooms to do business in. Good hunting!

Cleantech Los Angeles' mission is to create an ecosystem that nurtures the innovation and commercialization of clean technologies across the Los Angeles basin. We work closely with more than 20 academic, business, government and entrepreneurial partners to provide the connective tissue for the region's cleantech efforts. We regularly convene the regions leaders in our Leadership Council roundtable discussions and coordinating meetings. To learn more about Cleantech LA and our sister organization, the Los Angeles Cleantech Incubator, please visit these websites: <http://www.cleantechLA.org> and <http://www.laincubator.org>.

No conference – especially an inaugural one with an international scope – would be possible without the financial, content, logistical, and marketing support from our sponsors and industry partners. Special thanks and deep gratitude go to JPMorgan Chase, Edison International, California State University Northridge, Trammell Crow Company, Los Angeles County Supervisor Mark Ridley-Thomas, California SBDC, Blackberry, the David Nahai Companies, University of California Los Angeles, Greneker, Better Buildings Challenge, Hive Lighting, repurpose and the LACI Portfolio Companies.

Once again, thank you for participating in this unusual conference and we hope you find it useful.

Best regards,



Fred H. Walti II
Executive Director
Cleantech Los Angeles
The LA Cleantech Incubator

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The Cleantech LA Global Showcase 2013 Sponsors**

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CLEANTECH LA GLOBAL SHOWCASE

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CLEANTECHLA

About Cleantech Los Angeles

Cleantech Los Angeles (CLA) was founded as multi-institutional collaboration between UCLA, USC, Caltech, Jet Propulsion Laboratory (JPL), the Los Angeles Mayor's Office, Los Angeles Department of Water and Power (LADWP), Los Angeles Chamber of Commerce, Los Angeles Business Council (LABC), Central City Association (CCA), Central City East Association and the Los Angeles County Economic Development Corporation (LAEDC) to establish Los Angeles as the global leader in the research, commercialization, and deployment of clean technologies.

Learn more at www.cleantechla.org.

LACLEANTECH INCUBATOR

About LACI

The Los Angeles Cleantech Incubator (LACI) is a private nonprofit founded by the City of Los Angeles to accelerate the commercialization of clean technologies in the Los Angeles region. Located in the center of the City's Cleantech Corridor, LACI offers flexible office space, CEO coaching and mentoring, and access to a robust network of experts and capital. Incubated companies operate in a range of sectors including Smart Grid infrastructure, energy efficiency, energy storage, electric transportation, and materials science. LACI works closely with the region's universities, business community, government institutions, capital markets and utilities to foster innovation and to grow the region's green economy.

Learn more at www.laincubator.org.

Leadership Council

Carefully selected by invitation only, this exclusive group represents the most committed and capable leaders in cleantech from academia, government and industry in Los Angeles and throughout the nation.



DAY ONE: INTERNATIONAL MARKETS AND POLICY DRIVERS

Master of Ceremonies Ian Harris , VP Partnerships LA Cleantech Incubator / Cleantech LA	7:00-8:00	Breakfast & Registration
	Foyer / Expo Area	
	8:15-8:30	Conference Welcome
	Ballroom	Fred H. Walti II , Executive Director, LA Cleantech Incubator / Cleantech LA
	8:30-9:00	LA's Strategy to be a Sustainable City
	Ballroom	Matt Petersen , Chief Sustainability Officer, City of Los Angeles
	9:00-9:30	The Role of the Federal Government in Sustainable Energy Markets
	Ballroom	Dr. Cheryl Martin , Deputy Director, Advanced Research Projects Agency
	9:30-10:00	Understanding the Clean Energy & Water Markets in the US; Effective Market Entry Strategies
	Ballroom	David Nahai , Partner, Lewis, Brisbois, Bisgaard & Smith and President, David Nahai Consulting Services, LLC
	10:00-10:30	Networking Coffee Break
	10:30-12:30	Concurrent Breakout Tracks

Salon 1

THE AMERICAS

Moderator: **David Nahai**
 Partner, Lewis, Brisbois, Bisgaard & Smith and
 President, David Nahai Consulting Services, LLC

CANADA

David Fransen
 Consul General, Canada in Los Angeles

CHILE

Francisco Correa
 Trade Commissioner, ProChile

BRAZIL

Leonardo Valverde Corrêa da Costa
 Deputy Consul of Brazil in Los Angeles,
 Head of the Investment and Trade Promotion Bureau

MEXICO

Mr. Juan Carlos Briseno
 Trade and Investment Commissioner, ProMéxico, LA

MIDDLE EAST

ISRAEL

David Siegel
 Consul General, Consulate General of Israel
 to the Pacific Southwest

US Strategic Partnership Case Study - BIRD

Michal Miasnik
 West Coast Representative, BIRD Foundation

Salon 2

EUROPEAN UNION

Sustainable Landscape:
Dennis Rodriguez
 Chief City Executive for Los Angeles,
 San Francisco and San Diego, Siemens

UNITED KINGDOM

Ondre Seltzer
 Business Development Associate for Clean Technology
 at the British Consulate-General

FRANCE

Sharon Rehbinder
 Director, AEPI North America

GERMANY

Angelika Geiger
 Director, Germany Trade and Investment

Joerg Geier

Senior Researcher and U.S. Representative, Borderstep
 Institute for Innovation and Sustainability

SWITZERLAND

Frank Ustar
 Trade Commissioner,
 Consulate General of Switzerland

*Size, trends, and dynamics of the sustainable markets
 in regions around the world.
 Speak with the experts after each presentation.*

Lunch	12:30-1:30 Ballroom	Jim McDermott Managing Director and Managing Partner, US Renewables Group Cleantech Private Equity Markets in Asia, Latin America, and Europe
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1:30-2:30	Concurrent Breakout Tracks
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Salon 1
ASIA PACIFIC I
Sustainable Landscape: Ferdinando Guerra International Economist, Los Angeles County Economic Development Corporation
KOREA Yuri Kim Consul/Korean Consulate General Los Angeles
CHINA Yumin Yeh Manager, Sustainable Development and Strategic Partnerships, US-China Clean Tech Center

Salon 2
ASIA PACIFIC II
Moderator: Ian Harris Vice President, Partnerships, LA Cleantech Incubator / Cleantech LA
NEW ZEALAND Leon Grice New Zealand Consul General
HONG KONG Stella Poon Director, Hong Kong Trade Development Council
JAPAN Sachiko Yoshimura Executive Director, JETRO Los Angeles

Master of Ceremonies Ian Harris , VP Partnerships LA Cleantech Incubator / Cleantech LA	► 2:30-3:00 Foyer / Expo Area	Networking Coffee Break
	3:00-3:30 Ballroom	Los Angeles' International Trade Strategy Stephen Cheung , Director of International Trade, Office of Mayor Eric Garcetti, City of Los Angeles
	3:30-4:15 Ballroom	Investor's Perspective on International Cleantech Market Opportunities Anil Tammineedi , Principal, Angeleno Group, LLC Tom Soto , Managing Director, TCW-Craton
	4:15-4:45 Ballroom	The Impact and Importance of Feed-In Tariffs in Los Angeles Mary Leslie , President, Los Angeles Business Council
	4:45-5:00 Ballroom	Day 1 Closing Comments Fred H. Walti II , Executive Director, LA Cleantech Incubator
	► 5:00-6:00 Foyer-Expo Area	Reception

DAY TWO: COMPANIES AND INNOVATION

Master of Ceremonies Ian Harris , VP Partnerships LA Cleantech Incubator / Cleantech LA	▶ 7:00-8:00	Breakfast & Registration
	Foyer / Expo Area	
	8:00-8:15	Welcome to Los Angeles
	Ballroom	Mayor Eric Garcetti , City of Los Angeles
	8:15-8:45	The Future of the Sustainable Energy Market in California
	Ballroom	Michael Picker , Senior Advisor to Governor Jerry Brown on Renewable Energy Facilities
	8:45-9:15	Creating a Sustainable Freight System in California
	Ballroom	Mary D. Nichols , Chairman, California Air Resources Board
	9:15-9:45	The Importance of Cleantech to the Port of LA's Growth
	Ballroom	David Arian , Vice President, Los Angeles Board of Harbor Commissioners
▶ 9:45-10:00	Coffee Break	
	Foyer / Expo Area	

10:00-10:30 Concurrent Breakout Tracks

Salon 1

EXPERT PRESENTATION

The Role of Natural Gas in Sustainability

Moderator: **Jeff Reed**

Director of Market Development and Emerging Technologies, SoCal Gas

Salon 2

COMPANY SHOWCASES

Moderator: **Erik Steeb**

VP Programs at LA Cleantech Incubator



10:30-11:50 Concurrent Breakout Tracks

Salon 1

EXPERT PANEL

The Role of Industry in Cleantech Innovation

Moderator: **Catherine Jung**

VP, Business Development, Cleantech Group

Panelists:

Farshid Arman

Director, Energy Technologies, Siemens

Julien Creuzé

Senior Associate, Aster Capital

Will Coleman

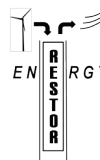
Founder and CEO, OnRamp Capital


Salon 2

COMPANY SHOWCASES

Moderator: **Erik Steeb**

VP Programs at LA Cleantech Incubator



Lunch	12:00-12:30 Ballroom	 JPMorganChase Luncheon Sponsor
	12:30-1:00	LADWP's Sustainability Strategy Randy S. Howard Director of Power System Planning & Development Los Angeles Department of Water and Power

► 1:00-1:10 **Networking Break**
Foyer / Expo Area

1:10-2:45 **General Session Panel**

Ballroom

EXPERT PANEL

Panelists:

Richard Morganstern
Executive Committee and Past President,
Tech Coast Angels

Puon Penn
Senior Vice President and head of National CleanTech &
Emerging Tech Markets, Wells Fargo

Julia Dilts
Co-founder and CEO, Mavericks Angels

New Models for Cleantech Finance
Moderator: **Ian Gardner**
Chief Strategic and Investment Officer, LA Cleantech Incubator

Tim Newell
CEO, Common Assets

Heather Richman
Managing Partner, GreenLight Strategies / Sr. Advisor &
Strategic Partnerships, Energy Excelsior, Honolulu, HI

Seth Miller
Partner
DBL Investors

► 2:45-3:00 **Coffee Break**
Foyer / Expo Area

3:00-3:45 **Concurrent Breakout Tracks**

Salon 1

EXPERT PANEL

The Exporting and Importing Rules of the Road for Entrepreneurs

Moderator: **Jim MacLellan**
Director of Trade, Port of Los Angeles

Panelists:

Carlos Valderrama
Deputy Chairman,
Los Angeles Regional Export Council

Vincent Lacopella
President, Los Angeles Customs Brokers and
Freight Forwarders Association

Donald Sovie
Partner, Crowell & Moring LLP

Salon 2

COMPANY SHOWCASES

Moderator: **Erik Steeb**
VP Programs at LA Cleantech Incubator



3:45-4:15 General Session

Ballroom

International Cleantech

Pablo Otin Pintado

Country Manager, North America, Gestamp Solar

4:15-4:45 Concurrent Breakout Tracks

Salon 1

EXPERT PANEL

How to Tap International Resources of Colleges and Universities

Joyce Feucht-Haviar

University Senior International Officer and Dean,
The Tseng College, CSUN

Michael Swords

Executive Dir. of Strategic Research Initiatives Group
Office of the Vice Chancellor for Research, UCLA

Salon 2

COMPANY SHOWCASES

Moderator: **Erik Steeb**

VP Programs at LA Cleantech Incubator



4:45-5:15 Concurrent Breakout Tracks

Salon 1

EXPERT PANEL

The Opportunities and Challenges that San Onofre Presents

Moderator: **Evan Birenbaum**

Program Manager, Environmental Strategy &
Corporate Responsibility, SCE

Salon 2

COMPANY SHOWCASES

Moderator: **Erik Steeb**

VP Programs at LA Cleantech Incubator

Aggregation Systems

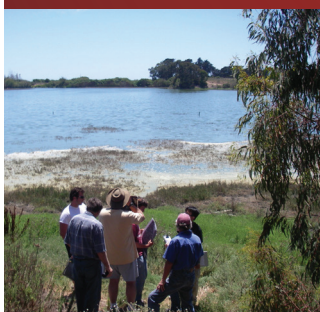


5:15-5:20

Ballroom

Conference Summary

Fred H. Walti II, Executive Director,
LA Cleantech Incubator
Cleantech LA



California State University Northridge

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With a reputation for excellence and distinction, CSUN offers a range of possibilities for regional, national and international entrepreneurs and businesses:

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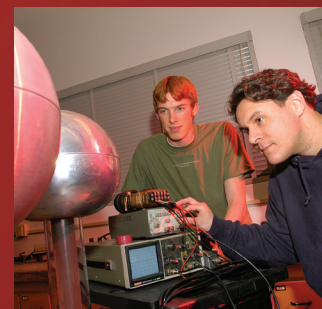
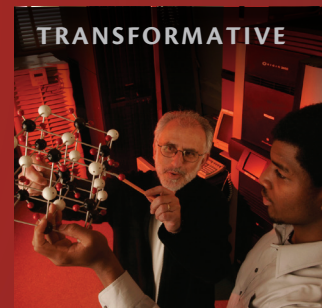
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La Kretz INNOVATION CAMPUS

LACLEANTECH
INCUBATOR
CLEANTECHLA



The La Kretz Innovation Campus is envisioned to serve as a clean industry hub - a place where entrepreneurs, engineers, scientists, and policymakers can interact to promote and support the development of clean technologies and Los Angeles' green economy. Located at 5th and Hewitt in the dynamic Arts District of Downtown LA and the Cleantech Corridor, the Campus site comprises 3.2 acres and is owned by the LADWP. Upon completion, the Campus will feature offices, conference rooms, a wet lab, a prototype manufacturing workshop, and classrooms in a fully renovated 60,000 square-foot building.

For information on getting involved and bringing the La Kretz Innovation Campus to life - Please contact:

Ian Harris
ian@laincubator.org

Learn more: www.laincubator.org

4,000+

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VERDEXCHANGE CONFERENCE

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JANUARY 26-28 2014

For the past seven years, THE VERDEXCHANGE MARKETMAKERS CONFERENCE & EXPO has brought together "under one roof" the leading global and regional private and public decisionmakers: business executives, policy makers, and researchers from all sectors of the economy - energy (renewables & carbon-based), utilities, smart grid, waste management, water, transportation, green build, sustainability reporting, innovation centers and more - to discuss the business opportunities & challenges of creating sustainable economic growth. Learn more at VERDEXCHANGE.ORG



David Arian

Vice President

Los Angeles Board of Harbor Commissioners

Commissioner David Arian was appointed to the Los Angeles Board of Harbor Commissioners by Mayor Antonio Villaraigosa and confirmed by the Los Angeles City Council on October 13, 2010. Mr. Arian has been a fixture on the Harbor waterfront as a union worker, labor leader, and supporter of many community organizations. He is a proud and active resident of San Pedro and the Harbor Area. Mr. Arian began his career as a longshoreman in 1965 and has been an active member of the International Longshore & Warehouse Union since then. He served as an officer of the ILWU Local 13 many times, including three stints as local president. In 1991, he was elected international president of the ILWU. Following his term, he returned to the docks at the Port of Los Angeles where he worked until his retirement in 2009. Since then, Mr. Arian has served as president of the Harry Bridges Institute, a San Pedro-based, nonprofit dedicated to community organization. Mr. Arian has been an active member of the San Pedro community for decades, from opening the San Pedro Community Action Center in 1966 to his more recent support of organizations like Toberman Settlement House, Harbor Interfaith Shelter, and San Pedro Boys & Girls Club. In 2006, Mayor Villaraigosa asked him to sit on the joint port advisory for the Port of Los Angeles and Long Beach's Clean Air Action Plan.



Farshid Arman

Director of Energy Technologies

Siemens TTTB

Farshid Arman is a renewable energy leader at Siemens' Technology to Business (TTB) in Berkeley, California. In this capacity, he is responsible for external innovation for Siemens' renewables and smart grid divisions. Mr. Arman is building and expanding Siemens' offerings, investments and relationships with startup companies in the space. He has rich experience in renewable energy (Solar, Wind, Smart Grid, Grid Storage) for nearly 10 years. Mr. Arman has a PhD in Electrical Engineering from the University of Texas at Austin.



Stephen Cheung

Director of International Trade

Office of Mayor Eric Garcetti

City of Los Angeles

Stephen Cheung is the Director of International Trade for Los Angeles Mayor Eric Garcetti. His responsibilities include the Port of Los Angeles, Los Angeles World Airports, and International Trade for the City. Prior to joining Mayor Garcetti's Office of International Trade, Mr. Cheung was the Director of International

Development for the Port of Los Angeles, and was responsible for developing programs to increase business and trade through the Port of Los Angeles and the Southern California region. Mr. Cheung joined the Port of Los Angeles after serving as Managing Director of International Trade and Clean Technology for the previous Mayoral administration.



Will Coleman

Founder

OnRamp Capital

Will Coleman is the founder of OnRamp Capital, an innovation and investment partner for corporations, and a senior advisor to Elan Management. Mr. Coleman has spent the last decade working with energy and technology companies as a partner at the venture firm Mohr Davidow, in the commercial operations group at GE Energy, as an advisor to X/seed Capital and the Global Environment Fund, and as the director of legislative affairs for a bioenergy coalition. Will also built the digital media business for Academic Partners. Will sits on several advisory boards including NREL, CEC AB118 Fund, and BERL and is a member of the Governing Council of the Wilderness Society.

Julien Creuzé

Senior Associate

Aster Capital

Julien Creuzé recently relocated in Aster's bay area office after having worked 3 years for Aster in Paris. Prior to joining Aster, Ms. Creuzé co-founded and was in charge of the strategic marketing at Antelink, an IT start-up company based in Paris. There, he also participated to the closing of the first round of financing. Previously, Ms. Creuzé worked with Agoranov, a science-based high-tech incubator, where he coached more than 20 companies to be launched. Ms. Creuzé graduated from the Ecole Polytechnique, a top-leading French engineering school, and studied entrepreneurship at the Ecole des Mines de Paris. Ms. Creuzé manages Aster's investment in Tiempo and worked on closing several investment in Europe including the one in Lucibel in June 2012. He seeks new investment opportunities for Aster Capital as well as business opportunities for Aster's portfolio companies and corporate sponsors Alstom, Schneider Electric and Solvay.



Julia Dilts

CEO & Co-Founder

Maverick Angels

Julia Dilts is the CEO & Co-Founder of Maverick Angels, a leading International Angel Investment Network based in Southern California with Affiliate Chapters in Europe and Tel Aviv, which focuses on mentoring and training global entrepreneurs to raise capital, aggressively ramp and

become a successful & scalable business. Additionally, Maverick believes in the spirit of collaboration by creating strong ties with other Angel & VC Groups, Incubators, Accelerators, Universities and Governmental Agencies to create a robust pipeline to fund promising entrepreneurs from around the world. Maverick Angels shares an awareness and a responsibility to seek out promising early- and growth-stage companies in the clean technology space. It is critical that everyone along the funding ecosystem contribute capital and resources to these shining stars in order to create global sustainability.

Joyce Feucht-Haviar

Chief International Officer

Dean, Tseng College: Graduate, International, and Midcareer Education
 California State University Northridge

Joyce Feucht-Haviar is California State University Northridge's chief international officer and dean of The University's Tseng College: Graduate, International, and Midcareer Education. The Tseng College generates more than \$35 million in yearly revenue through more than 36,000 enrollments per year, and employs a full-time administrative staff of 60. Under her leadership, The Tseng College established itself as a leader in innovative graduate education for midcareer professionals. Through its Tseng College with the leadership of "Dean Joyce", CSUN has significantly expanded its influence with economic and community development leaders in greater LA and at national and international reach with e-learning programs and innovative international partnerships.

Ms. Feucht-Haviar serves on a number of university, state and national higher education and economic development committees and commissions. She is considered a thought leader in a number of areas in higher education and as well as in management, leadership, and organizational development. She is called upon presents regularly at regional and national seminars and conferences on leadership, organizational change and development, the future of higher education, and innovative program development. She is also regularly asked to develop position papers and conceptual models for CSUN, for the CSU overall, for higher education organizations, and other organizations for which she has served as Board member. She was awarded Woman of the Year for Education by the Los Angeles County Board of Supervisors Commission on Women in Leadership in 2013. She earned her undergraduate degree at Ohio University and her graduate degree at the University of Chicago (cross-disciplinary humanities with a focus on how people create and use ideas – the power of conceptual metaphors). She occasionally describes herself as a "dangerously over educated artist".



David Fransen

Consul General of Canada in Los Angeles

David Fransen was appointed Consul General of Canada in Los Angeles by Prime Minister Harper in September 2008. He is Canada's senior representative in Southern California, Arizona and Nevada. Prior to his appointment, he served as the Associate Vice President (Strategic Relations) at the University of Waterloo (UW) and as Executive Director of the Institute for Quantum Computing, also at UW. Mr. Fransen has a PhD in History from the University of Toronto, a BA and MA from the University of Waterloo, and a BTh from Canadian Mennonite Bible College.



Mayor Eric Garcetti

City of Los Angeles

Mayor Eric Garcetti is the 42nd Mayor of Los Angeles. His "back to basics" agenda is focused on job creation and solving everyday problems for L.A. residents. Mayor Garcetti was elected four times by his peers to serve as President of the Los Angeles City Council from 2006 to 2012. From 2001 until taking office as Mayor, he served as the Councilmember representing the 13th District which includes Hollywood, Echo Park, Silver Lake, and Atwater Village -- all of which were dramatically revitalized under Mayor Garcetti's leadership. Mayor Garcetti was raised in the San Fernando Valley and earned his B.A. and M.A. from Columbia University. He studied as a Rhodes Scholar at Oxford and the London School of Economics and taught at Occidental College and USC. A fourth generation Angeleno, Mayor Garcetti lives in Silver Lake with his wife and one-year-old daughter. He is a Lieutenant in the U.S. Navy reserve and is an avid jazz pianist and photographer.



Ian Gardner

Chief Strategy & Investment Officer
 LA Cleantech Incubator / Cleantech LA

Chief Strategy & Investment Officer, Ian Gardner brings a unique set of skills to LACI with entrepreneurial, management consulting, project development and investment banking experience. As an investment banker with Oracle Capital, LLC, Mr. Gardner specialized in financing solutions for cleantech companies (seed/early stage, development, growth, RTO, M&A, tech transfer to China/ India/ Africa). Client sectors included: solar (panel/ services/ development), small wind, energy storage, residential/commercial/municipal clean technology financing products, electric vehicle, battery management systems, EV charging networks, water treatment, LED, shale gas, smart grid, smart building, biomass, waste to energy, small hydro, and biofuels. Mr. Gardner also writes

and produces the Finding Silence Project, a global hunt for the mystical secrets of the universe.



Joerg Geier

Senior Researcher

Borderstep Institute for Innovation and Sustainability

Joerg Geier is Senior Researcher at the Borderstep Institute for Innovation and Sustainability. Joerg develops networks with thought leaders of the 'green' economy and researches innovation strategies leading to the development of sustainable future markets. As a Visiting Research Fellow at Santa Clara University (GSBI), Joerg is responsible for the development of executive development programs in Impact Investing. Joerg is former Director of Executive Education at Cambridge University's Judge Business School. His expertise is in international capacity building and education management. As a Fulbright Scholar, he completed an MBA program at Golden Gate University, San Francisco in 2003.

Angelika Geiger

Director

Germany Trade and Invest

Angelika Geiger is Director of the West Coast office of Germany Trade and Invest, advising technology companies interested in establishing business operations in Germany. She specializes in the Cleantech industry, advising companies in all segments of renewables, as well as IT companies, including those in the digital economy. Before joining Germany Trade and Invest, Ms. Geiger served as the CFO/COO of various San Francisco Bay Area companies in the market research, software and e-commerce industries. She studied in Germany for one year before graduating from U.C. Santa Barbara and completing graduate course work in the MBA program at SFSU. She has served on the boards of for-profit and non-profit organizations.

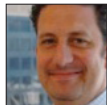


Leon Grice

New Zealand Consul General for the West Coast of USA
New Zealand Consulate

Leon is the New Zealand Consul General responsible for the New Zealand Government's relationship with the West Coast of the United States and is based in Los Angeles. Prior to this posting, Leon's career was in the private sector as a business owner and entrepreneur until 2009 when he was asked to establish the New Zealand 2011 Office which was responsible for the successful leverage and legacy programme delivered for Rugby World Cup 2011. Leon was one of the founders of "Zealandia", an inner city restoration and conservation project which has transformed Wellington's ecology: <http://www.visitzealandia.com>. Leon has a Bachelor

Arts Honours (First Class) from Canterbury University in history, international relations and political science.



Ferdinando "Nando" Guerra

International Economist

LAEDC Kyser Center for Economic Research

Ferdinando "Nando" Guerra is the International Economist within the Kyser Center for Economic Research at the Los Angeles County Economic Development Corporation (LAEDC). Mr. Guerra prepares the international sections of LAEDC's Economic Forecasts and is a primary contributor to the annual International Trade Outlook report. He is the principal author of the LAEDC's "Growing Together" country reports, which highlight the ties between the respective country and Los Angeles County (including China, Japan, Korea and Canada). Mr. Guerra assists in the preparation of the U.S., California, and Southern California economic outlooks as well as industry reports (including entertainment, manufacturing, cleantech, aerospace, apparel, and the creative industries). He also serves as a liaison between the LAEDC/World Trade Center Association and the Los Angeles Consular Corp (includes nearly 100 consulates). Mr. Guerra earned his Bachelor of Arts degree in Economics and International Relations from the University of Southern California (USC). He received his Master of Arts degree in International Economics and International Relations from the Johns Hopkins University School of Advanced International Studies (SAIS). Mr. Guerra is a member of the Los Angeles Chapter, the National Chapter of the National Association for Business Economics (NABE) and the District Export Council of Southern California.



Ian Harris

VP Partnerships

LA Cleantech Incubator / Cleantech LA

Prior to joining LACI, Ian Harris was in charge of product management and business development for Feedback.com, an Idealab Company. Mr. Harris acquired the company's first 20 business accounts while managing the development pipeline for all product releases including writing product requirements and overseeing product testing. During the 2008 campaign, Mr. Harris was a Field Organizer for Obama for America in Nevada where he led a diverse team of staffers, volunteers, and interns working to win a presidential election in the pivotal region of that swing-state. Mr. Harris also served seven years in the United States Marine Corps Reserve, serving tours of combat duty in Iraq and Afghanistan while embedded with various foreign forces including: the Afghan National Army, Iraqi Army, and British Special Operations Forces. He was awarded the Navy and Marine Corps Commendation Medal with "V" for heroic actions during combat operations in Marjah, Afghanistan in support

of Operation Enduring Freedom 2010. Mr. Harris also received the Navy and Marine Corps Achievement Medal for outstanding leadership and professional achievement in support of Operation Iraqi Freedom 2008.



Randy S. Howard

Director of Power System Planning and Development Division
Los Angeles Department of Water and Power (LADWP)

Mr. Howard is Director of Power System Planning and Development and the Chief Compliance Officer in the Power System Executive Office at the Los Angeles Department of Water and Power (LADWP). He is currently leading several Power System strategic initiatives transitioning the utilities resource mix and developing new transmission. He manages the Transmission Planning, Resource Development and Procurement, Fuel Procurement, Regulatory Compliance, and Wholesale Marketing. He has held many previous engineering and management positions at LADWP. He has an undergraduate degree in Electrical Engineering from California State University, Sacramento and a Master in Business Administration from Pepperdine University. He is currently leading the Large Public Power Council (LPPC) CFTC Rulemaking Work Group, the Southern California Public Power Authority (SCPPA) Renewable Development Group and involved in several technical and charitable organizations.



Vincent Iacopella

Managing Director, Janel Group of Los Angeles
Chief Operating Officer of Janel World Trade, Ltd

Vincent Iacopella is Managing Director of the Janel Group of Los Angeles, and Chief Operating Officer of Janel World Trade, Ltd, and a member of its Board of Directors. Janel World Trade provides integrated logistics services worldwide, including domestic and international freight forwarding customs brokerage and compliance, and trade data management services. Janel services markets as varied as wearing apparel and textiles, machines and machine parts, household appliances, and sporting goods. Mr. Iacopella is a licensed Customs Broker and currently serves as President of the Los Angeles Customs Brokers and Forwarders Association and Vice President of the Pacific Coast Council of Customs Brokers and Freight Forwarders. In March 2013 Mr. Iacopella was appointed to 13th Advisory Committee on Commercial Operations of Customs and Border Protection, better known as COAC. This 20-member council advises the secretaries of the Department of the Treasury and the Department of Homeland Security on the commercial operations of CBP and related DHS and Treasury functions. During the 13th term, the COAC may consider issues, such as: global supply chain security and facilitation, CBP modernization

and automation, air cargo security, customs broker regulations, trade enforcement, One U.S. Government approach to trade and safety of imports, agriculture inspection, and protection of intellectual property rights.



Yuri Kim

Researcher of Global Energy Cooperation Center
International of Energy Security Division of Ministry of Foreign Affairs of Korea

Ms. Yuri Kim is a researcher of Global Energy Cooperation Center, International of Energy Security Division of Ministry of Foreign Affairs of Korea. Ms. Kim had worked at Korea Energy Economy Institute as a junior researcher for 2 years since 2009. Ms. Kim majored in International Business at Korea University's Graduate School.



Mary Leslie

President
Los Angeles Business Council (LABC)

Mary Leslie is President of the Los Angeles Business Council (LABC), a nonprofit advocacy and education organization dedicated to serving L.A.'s business community while strengthening public policy in the region. Under Ms. Leslie's leadership, the LABC has grown into one of Southern California's most influential business advocacy organizations, shaping innovative policy on such issues as housing, transportation, education and sustainable development. Most recently, Ms. Leslie led the LABC's successful advocacy on behalf of a solar feed-in tariff (FiT) program for Los Angeles, which will be the largest urban rooftop solar program in the United States. Ms. Leslie has served on the Los Angeles Board of Water and Power Commissioners and the Los Angeles Conservation Corporation Board of Directors, as well as on the Advisory Committees of L.A. Family Housing and the California Women's Law Center.



Jim MacLellan

Director of Trade Development
Port of Los Angeles

Jim MacLellan is responsible for trade promotion programs to encourage increased trade through the Port of Los Angeles and the Southern California Gateway. This includes the Trade Connect programs to assist local businesses enter global export markets. Trade Connect was awarded the prestigious Presidential E Star Award on May 20, 2013 for service to the nation's exports. Trade Connect also won the 2013 Quality and Productivity Award of the City of Los Angeles. Mr. MacLellan has held this position since January 2007, and previously was Director of Marketing, at which time he directed marketing programs, coordinated the activities of the Port's ten international offices and worked with customers and service providers to help build the Port's long-term

cliente. Prior to joining the Port of Los Angeles in 1992, he spent more than 20 years working internationally in the maritime and intermodal shipping business. A member of several local and international organizations, he currently serves as President of the Pacific Chapter of the United States – Mexico Chamber of Commerce, Chairman of the L.A. Regional Export Council (MEI) and Executive Committee Member of the Southern California Regional District Export Council. He is a Member of the Board of the Foreign Trade Association and CMTA (MEP – NIST) and is also a Member of the Board of Advisors for the USC Marshall Center for Global Supply Chain Management.



Dr. Cheryl Martin

Deputy Director
ARPA-E

Dr. Cheryl Martin is the Deputy Director of the Advanced Research Projects Agency–Energy (ARPA-E) responsible for oversight of the Agency. Additionally, Dr. Martin leads ARPA-E's Technology-to-Market program. Prior to joining ARPA-E, Dr. Martin was an Executive in Residence with the venture capital firm, Kleiner Perkins. Dr. Martin also spent 20 years with Rohm and Haas Company, starting her career as a Senior Scientist for the company's Plastics Additives business. In 2000, Dr. Martin was named Director of Investor Relations and later became Director of Financial Planning. Dr. Martin was named General Manager of the company's Adhesives and Sealants business in North America in 2007 and elected a Corporate Vice President. Most recently Dr. Martin was the General Manager for the Paint and Coatings Materials business in Europe, Middle East and Africa. Dr. Martin earned a B.A. in chemistry from the College of the Holy Cross and a Ph.D. in organic chemistry from MIT.



Jim McDermott

Managing Director and Managing Partner
US Renewables Group

Mr. McDermott is a Managing Director based in Los Angeles and one of the firm's two Managing Partners. Mr. McDermott has operational control of the firm's day-to-day activities. Prior to forming USRG, Mr. McDermott started his career as a public power banker with First Boston's Municipal Finance Group in New York. While at First Boston, he worked with Southern California Public Power Authority, Los Angeles Department of Water and Power, Washington Public Power Supply System and several other West Coast municipal utilities and investor owned utilities. As a private equity investor, Mr. McDermott worked for Prudential's Private Capital Group and Allen & Company. As an entrepreneur, Mr. McDermott has started, run and invested in the following companies: Stamps.com, Inc. (NASDAQ: STMP) (Founder and CEO), Spoke Software, Inc. (Founder and CEO), Archive, Inc.

(Founder and CEO), Practice Technologies Inc. (Investor and Board Member), NanoH2O, Inc. (Founder and Board Member) and OH Energy, Inc. (Founder & Board Member).

Michal Miasnik

West Coast Representative
BIRD Foundation

Ms. Michal Miasnik is the West Coast Representative of the BIRD Foundation. BIRD Foundation (www.birdf.com) was established in 1977 by the U.S. and Israeli governments to develop and fund industrial Research & Development partnerships between companies from both countries on a project specific basis. Ms. Miasnik is responsible for increasing deal flow for funding projects between U.S. and Israeli companies, initiating business matchmaking and business development activities for hi tech companies based in the West Coast. Ms. Miasnik has been promoted to this role in 2004 after being an associate at BIRD beginning at 2001. Ms. Miasnik has been a squadron officer in the Israeli Air Force and holds BA degree from Tel-Aviv University.



Seth Miller

Partner
DBL Investors

Seth Miller is a Partner at DBL Investors and has been an investment professional with the Bay Area Equity Fund since 2003. Mr. Miller sources and performs diligence on investment opportunities, advises portfolio company management, and helps companies implement their double bottom line practices. Prior to his affiliation with the Fund, Mr. Miller was a Vice President in the Investment Bank at JPMorgan advising both private and public companies in raising and structuring private capital. In that capacity, he helped raise over \$1 billion in private equity for 45 companies. Having started in 1998 at Hambrecht & Quist, Mr. Miller has focused on working with growth companies in various technology, biotechnology and branded consumer industries. Mr. Miller enjoys volunteering for the Painted Turtle Camp, a summer camp serving chronically ill children in California. He received a BA in History from the University of Pennsylvania and a JD-MBA from Kellogg and the Northwestern University School of Law.



David Nahai

President, David Nahai Consulting Services, LLC
Partner, Lewis Brisbois, Bisgaard & Smith

David Nahai is the President of David Nahai Consulting Services, LLC, which advises public and private entities in the renewable energy, energy efficiency and water sectors. He is also a partner at the law firm of Lewis, Brisbois, Bisgaard & Smith and co-chair of its energy, water, and real estate practice areas. He is also the former

Commission President and General Manager of the Los Angeles Department of Water and Power (LADWP). Mr. Nahai's administration expanded LADWP's renewable portfolio to 15% and paved the way for its attainment of the 20% level. Under David Nahai's watch, the LADWP achieved multi-fold increases in energy efficiency levels, as well as record reductions in water consumption in the City of Los Angeles. Mr. Nahai is also the former Chair of the Los Angeles Regional Water Quality Control Board, where he served in the administrations of 3 California governors. He sits on the Boards of the California League of Conservation Voters, Heal the Bay, and the UCLA Luskin Center for Innovation and has served as a Senior Advisor to the Clinton Climate Initiative. He is also a member of the Leadership Council of the Los Angeles Clean Tech Incubator.



Mary D. Nichols

Chairman,
California Air Resources Board

Mary D. Nichols, J.D., was reappointed Chairman of the California Air Resources Board by Governor Jerry Brown in January 2011, a post she previously held under Governor Arnold Schwarzenegger from 2007 to 2010 and under Governor Brown (during his first tenure) from 1979 to 1983. At ARB she is responsible for implementing California's landmark greenhouse gas emissions legislation as well as setting air pollution standards for motor vehicles, fuels and consumer products. After graduating from Cornell University and Yale Law School, Ms. Nichols practiced environmental law in Los Angeles, bringing cases on behalf of environmental and public health organizations to enforce state and federal clean air legislation. President Clinton appointed her to head the Office of Air and Radiation at U.S. EPA, where she was responsible for, among many other regulatory breakthroughs, the acid rain trading program and setting the first air quality standard for fine particles. She also served as California's Secretary for Natural Resources from 1999 to 2003. Prior to her return to the ARB, Ms. Nichols was Professor of Law and Director of the Institute of the Environment at UCLA.



Pablo Otín Pintado

Vice President, Country Manager
Gestamp Solar

Pablo Otín holds a degree in Electronic Engineering from the University of Central Lancashire (UK) and University of Zaragoza (Spain), as well as an Executive MBA from IEB (Madrid, Spain). Mr. Otín garners extensive experience in different areas of the Renewables industry. Mr. Otín began his career with GAMESA, building and operating wind farms in Spain, moved into business development with BP Alternative Energy in London and then onto M&A,

project finance and de-risking for wind and solar assets across Europe at ALLCO Finance Group (out of London). Pablo returned to project development and operations with Gestamp Solar, establishing international operations for GA-SOLAR (rebranded Gestamp Solar in 2009) in Italy (2008) and USA (2009). Thus far in his career, Mr. Otín has reached many of his goals and business objectives, including the establishment of the UK and North Europe operations for GAMESA ENERGÍA, the development of BP Alternative Energy's wind strategy in Europe, the development of PV strategy for ALLCO FINANCE GROUP and, the establishment of the international development of GESTAMP SOLAR in Italy and USA. Mr. Otín presently holds the position of Country Manager with GESTAMP SOLAR, based in San Francisco and is responsible for all operations in the USA. GESTAMP SOLAR has operations in California, Vermont, New Mexico, Arizona, New Jersey and Puerto Rico, has built 11 projects and developed a pipeline of 1GW for the near future. GESTAMP SOLAR is also engaged in several Joint Venture partnerships, focused on tackling specific markets, while at the same time maintaining a prominent level of in-house expertise spanning all project areas, including but not limited to, development, engineering, finance and operations.



Puon Penn

Senior Vice President and Head of the National CleanTech & Emerging Tech Markets
Wells Fargo

Puon Penn earned his bachelor's degree in economics from Reed College in Portland, Ore., and his M.B.A. from the University of Chicago. Active in the community, Mr. Penn is involved with several nonprofit organizations including the Cambodian Children's Fund and Friends Without a Border. Mr. Penn is a senior vice president and head of the National CleanTech & Emerging Tech Markets sector at Wells Fargo. Based in Palo Alto, Calif., he manages a team of banking professionals who serve the financial needs of businesses in technology and clean technology nationwide. The Wells Fargo CleanTech Group provides expertise, financial services, and resources to help domestic and international companies focus on decreasing the use of fossil fuels, fertilizers, industrial chemicals, and other activities that cause greenhouse gas emissions or other harmful environmental effects.



Matt Petersen

Chief Sustainability Officer
City of Los Angeles

Before joining the Mayor's office, Matt Petersen served as President and CEO of Global Green USA for 19 years. Passionate about improving the lives of those in need, combatting climate change and greening communities, Mr. Petersen focused the organization on greening

affordable housing, schools and cities (including LA). Mr. Petersen led the organization in the green rebuilding of New Orleans after Hurricane Katrina, and later to communities devastated by Hurricane Sandy. Mr. Petersen is a board member of Global Green USA and Habitat for Humanity of Greater Los Angeles, as well as is a member of the Council on Foreign Relations and an advisor to the Clinton Global Initiative.



Michael Picker

Senior Advisor to the Governor for Renewable Energy Facilities
State of California

Michael Picker has served two California Governors as Senior Advisor for Renewable Energy Facilities, holding that position since 2009. Previously, he was a partner at Lincoln Crow Strategic Communications. He served as deputy treasurer for investment for the California State Treasurer's Office in 1999 and chief of staff for then-Sacramento Mayor Joe Serna Jr. from 1991 to 1998. From 1980 to 1982, he worked as a deputy for toxic substances control under Governor Jerry Brown and helped establish new hazardous waste facility siting and management programs. Mr. Picker has lived in Sacramento for over 35 years and is currently an elected board member for the Sacramento Municipal Utility District.



Ms. Stella Poon

Director
Los Angeles – Hong Kong Trade Development Council

Stella Poon is currently the Director, Los Angeles, of the Hong Kong Trade Development Council (HKTDC) who leads the Council's team in Los Angeles in facilitating companies in the western states with their business needs in Hong Kong and China using the Hong Kong business platform. Based in Hong Kong in the past few years, as the Manager of Service Promotion Department, Ms. Poon was responsible for promoting several key creative industries' sectors in Hong Kong such as the digital entertainment, licensing and Information Technology. Signature events such as the annual Hong Kong International Licensing Show and the Animation and Digital Entertainment Pavilion at FILMART were under her portfolio.



Jeff Reed

Director of Business Strategy and Development
Southern California Gas Company

Jeff Reed is the director of business strategy and development for the Southern California Gas Company and also leads the technology advancement activities for the company. Among other things, his team is responsible for developing strategies and programs to advance the development and adoption of clean

technologies using natural gas. Areas of focus include clean transportation, distributed generation, storage, renewable natural gas, efficient end-use technologies and hydrogen – natural gas synergies. Prior to joining the Semptra utilities Mr. Reed was an executive in strategy consulting and was an officer with ABB Power Generation in Switzerland. Mr. Reed holds a doctorate in engineering from Cal Berkeley and masters in management from Stanford.



Sharon Reh binder

Director, AEPI North America
AEPI – Invest in Grenoble-Isere France

Based in Los Angeles for AEPI- Invest in Grenoble-Isere France, Sharon Reh binder provides complimentary information, introductions and services to assist North American companies in exploring partnerships and business opportunities in the Grenoble-Isère area, Silicon valley in southeastern France, Europe's top center in micro-nanotechnologies and derived applications, with particular expertise in the ICT, cleantech, and healthcare sectors. Prior to joining AEPI in 2001, Ms. Reh binder served as Director of Communications for the Invest in France Agency, North America, where she started in 1996 as an investment advisor, following positions at the Consulate General of France. Ms. Reh binder is a graduate, cum laude, of California State University, Northridge. Her B.A. degree included a year at university in Aix-en-Provence, France.



Heather Richman

Managing Partner, GreenLight Strategies / Sr. Advisor & Strategic Partnerships
Energy Excelsator, Honolulu, HI

Heather Richman is a seasoned corporate development and political strategist who focuses on partnership development & management. She is Managing Partner of GreenLight Strategies, where she works closely with start-ups in the energy and tech spaces. One company Ms. Richman is working with, HEVT, won the 2012 Cleantech Open Grand Prize. She previously handled State & Federal Government Relations for Stanford University, which included working closely with the Woods Institute for the Environment and the Precourt Institute for Energy Efficiency. Before entering the private sector, Ms. Richman spent five years on Capitol Hill overseeing appropriations, budget and tax issues for U.S. Senator Charles E. Schumer (NY). Richman currently serves as a Sr. Advisor to the Department of Defense Energy Excelsator in Hawai'i and is a mentor for the Greenstart Accelerator turned venture fund.



Mike Rosenfeld

Vice Consul - USA Clean Technology Sector Lead
UK Trade & Investment
British Consulate-General, Los Angeles

Mike Rosenfeld has served as Vice-Consul with UK Trade & Investment, the British Government's international business development department at the British Consulate-General, Los Angeles since 2003. In this role, he leads UKTI's Clean Technology sector in the USA and has significant expertise in renewable energy and environmental technologies. Mr. Rosenfeld also serves as a member of the UK's Climate Change group addressing global warming solutions in the USA, the British Ambassador's Clean Energy Strategy team in the USA, and is leading the UK's Low Carbon, Know-How Strategic Initiative across North America, including the USA and Canada. He earned a Master's Degree in Journalism from the University of Southern California and Bachelor's Degrees in political science and history from the University of California, Berkeley.



Ondre H Seltzer

Business Development Associate
UK Trade and Investment

Ondre Seltzer is a Business Development Associate at the British Consulate-General in Los Angeles. Working under the Vice Consul and sector lead of clean technology, he identifies UK exporters of clean technology products and services to North America. He is currently working on building and maintaining knowledge of trends in the clean technology sector in both the US and the UK. Additionally, while working at the consulate, he works to develop local trade missions, panel discussions, receptions and other events. As part of the UK Trade and Investment (UKTI) team at the consulate, he works across a range of industry sectors by identifying inward investment opportunities. This includes American companies seeking to expand into the UK and supporting British companies, exporting technologies, products and services into the USA. Mr. Seltzer's responsibilities include the promotion of UK commercial interests across Southern California; Arizona; Utah; Southern Nevada; the Pacific Northwest and Hawaii.

David Siegel

Consul General
Consulate General of Israel to the Pacific Southwest

David Siegel assumed the post of Consul General of Israel in Los Angeles in August 2011, where he serves as the senior representative of the State of Israel to the Southwestern United States. Consul General Siegel most recently served as Chief of Staff to Israel's Deputy Minister of Foreign Affairs. In this role, he was involved in policy formulation and decision-making at the highest echelons of Israel's foreign policy establishment. Mr. Siegel also

served two terms at the Embassy of Israel in senior posts and where he was the voice of Israel to the Washington press corps. An expert on North American affairs, Consul General Siegel graduated from the University of Vermont with a B.A. in Political Science and earned a Master's Degree in International Relations from the Fletcher School of Law and Diplomacy in Boston. He served as a Commander in the Israel Defense Forces.

Tom Soto

Managing Partner and Founder
Carton Equity Partners

Tom Soto is a Managing Partner and Founder at Craton. Mr. Soto serves on the Board of Liquid Environmental Solutions and manages Craton's investment in Gridpoint. Mr. Soto is one of the country's leading voices on the economics of climate change and the prosperity tied to reducing green house gases. As a business leader Mr. Soto's companies have included Cabrillo Fuels where he was the largest minority producer of ethanol fuel in Southern California. During this period and prior to Craton, Mr. Soto built his management consulting company, PS Enterprises, into the country's leading consulting firm working with government and fortune scaled companies such as American Airlines, Verizon, and the White House in insuring their compliance with new and stricter environmental regulations. Mr. Soto was an appointee of President Bill Clinton to the State Department's Border Environmental Cooperation Commission, and was more recently President elect Barack Obama's Co-lead of the Executive Office of the President's Transition Team for The White House Council on Environmental Quality from November of '08 to January of '09. Mr. Soto is Chair of the Board of Trustees of the California Science Center and is a leading voice in the emerging manager sector promoting diverse fund managers in finance as a board member of the New America Alliance and has a BA in Political Science from UCLA.



Donald E. Sovie

Partner
Crowell & Moring

Donald E. Sovie is a partner in the law firm of Crowell & Moring, practicing in the firm's Orange County office. Mr. Sovie's practice focus is regulatory compliance and defense, with specialization in the U.S. Foreign Corrupt Practices Act ("FCPA"), government contracting, export controls; security matters and with substantial experience in responding to grand jury investigations. In his practice, Mr. Sovie regularly provides pragmatic, effective advice, conducts due diligence assessments and represents companies with expanding global businesses subject to U.S. export controls, FCPA compliance and Federal Acquisition Regulations.



Erik Steeb

Vice President, Programs
LA Cleantech Incubator

As VP Programs, Erik Steeb runs Portfolio Company programs with an eye toward scaling breadth, quality and capacity. In addition, Mr. Steeb focuses on expanding our Satellite programs.

Mr. Steeb brings a wealth of relevant experience to LACI and Cleantech LA. He is Executive Director of the Western Division of the Cleantech Open, and sits on the executive committee of the First Look West DOE University Clean Energy Challenge. Through these organizations, Mr. Steeb works with more than 100 early stage companies each year, honing their business strategies, connecting them with investors, customers, business partners, and advisors. Mr. Steeb is also co-founder and managing director of Segue Consulting, providing interim operations, marketing, finance and executive office leadership for early to mid-stage companies in cleantech and high-tech.

Prior to his move to cleantech, Mr. Steeb held senior management roles in high-tech marketing, sales and business development, most recently with Intel Corporation. At Intel, Mr. Steeb led the company's Europe, Middle East & Africa marketing organization, co-founded Intel's alliances and business development organization and led a worldwide sales division delivering over \$6B in annual revenue to the company.

Mr. Steeb holds a BS in Electrical Engineering with highest honors from the Georgia Institute of Technology and an MBA from UCLA's Anderson School of Management.



Michael Swords

Executive Director of Strategic Research Initiatives Group
Office of the Vice Chancellor for Research
UCLA

Michael Swords serves as the Executive Director of Strategic Research Initiatives group within the Office of the Vice Chancellor for Research (OVCR) at UCLA. In that capacity, he provides support for campus initiatives and collaborations related to clean technology and environmental initiatives. He has expertise in national, state and local government relations and develops partnerships with government agencies, foundations, industry and non-profits, both in the United States and abroad, for clean technology and environmental initiatives. Mr. Swords represents the UCLA campus by serving as the Board President for CleanTech Los Angeles (CTLA) which is a multi-institutional collaboration between UCLA, USC, Caltech, Jet Propulsion Laboratory (JPL), Mayor's Office of Economic Development, Los Angeles Community Redevelopment Agency (CRALA), Los Angeles Department of Water and Power (LADWP),

Los Angeles Chamber of Commerce, Los Angeles Business Council (LABC), Central City Association (CCA) and the Los Angeles Economic Development Council (LAEDC) to establish Los Angeles as the global leader in research, commercialization, and deployment of clean technologies. He represents the Office of the Vice Chancellor for Research on the Executive Advisory Committee for the UCLA Luskin Center for Innovation and Executive Committee for the Los Angeles CleanTech Incubator. In his personal time, he serves on the Board of the Los Angeles League of Conservation Voters (LALCV). Prior to joining the Office of the Vice Chancellor for Research, Mr. Swords worked as an officer in UCLA's Office of Federal Government Relations and was a legislative aide on Capitol Hill. He graduated with a BA from Whittier College and while employed completed UCLA's Anderson School of Management's Executive Education program in December of 2008.



Anil Tammineedi

Principal
Angeleno Group

Mr. Tammineedi is a Principal at Angeleno Group and focuses on investment activities in energy efficiency, clean transportation and energy storage technologies. Mr. Tammineedi previously gained operating experience at Broadcom, where he worked in product development and management roles related to Analog/RF semiconductor chips. He holds eight patents and has represented Broadcom in two next-generation IEEE Ethernet Standard committees. Mr. Tammineedi's prior investing experience includes his work at Applied Ventures and at Clearstone Venture Partners. Mr. Tammineedi holds a B.E. in Electrical Engineering from PSG Tech (India), M.S. in Electrical Engineering from Iowa State University and an M.B.A. from the Anderson School of Management at U.C.L.A. He is currently a fellow of the Kaufman Fellows Program.



Frank Ustar

Trade Commissioner
Consulate General of Switzerland Los Angeles

Frank Ustar has been Trade Commissioner at the Swiss Consulate since 1985 and has focused his activities on promoting Swiss high technology products in The Consular District of Southern California, Arizona and Colorado. Mr. Ustar's activities have focused especially on such areas as emission control technologies, train control systems and supporting Swiss manufacturers of precision components for medical devices. Prior to joining the Swiss Consulate Mr. Ustar held marketing and sales positions for German manufacturers of industrial coatings for which he opened the west coast market territory. Mr. Ustar holds Bachelors and Masters Degrees from Ohio State University.


Carlos J. Valderrama

Senior Vice President for Global Initiatives
 Los Angeles Area Chamber of Commerce

Carlos J. Valderrama is the Senior Vice President for Global Initiatives at the Los Angeles Area Chamber of Commerce. He is responsible for developing and implementing programs to create employment and economic growth by fostering global trade and investment for Los Angeles Metropolitan Area businesses. Since 1993, Mr. Valderrama has served as the Director of Latin American Operations for two prominent law firms in Los Angeles. He was responsible for structuring joint ventures, mergers and acquisitions, exporting, importing and investment business relationships between U.S., European, Pacific Rim and Latin American firms. Mr. Valderrama was appointed by and represented Governors George Deukmejian and Pete Wilson as the California Trade Representative in Mexico and Latin America. He was assigned with the opening and organization of the California Trade and Investment Office in Mexico City where he promoted state exports and joint ventures between California and Mexico. He also served as the Director of the Office of Export Development, managing programs promoting California products and services worldwide, in addition to overseeing the operational activities of the state's overseas trade and investment offices. He has held executive positions with General Telephone Electronics, GTE Overseas Groups in Brazil and Panama, as the Marketing Manager and General Manager respectively.


Fred Walti

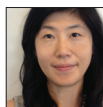
Executive Director
 LA Cleantech Incubator / Cleantech LA

Fred Walti brings sixteen years of entrepreneurship to LACI, having co-founded The Propellant Group, a management consulting group, Full Moon Interactive (FMI), an Internet architect, and LAI, Inc., a consulting company focusing on leveraging technology in traditional businesses. Mr. Walti has been involved — either as a consultant, principal, employee or investor — in the startup of several companies. He served as COO of Snap.com, a next-generation venture-backed search engine, as Strategic Advisor at Idealab where he led efforts to develop operating plans for a number of their companies, and as Interim CEO for Geocities, helping to author its first business plan, gain its first round of venture backing, and crystallizing its advertising-driven business model. Geocities went public and was later sold to Yahoo in 1999. Prior to joining LACI formally, Mr. Walti was an advisor on various cleantech initiatives working with Cleantech Los Angeles, the CRA/LA, LAEDC, and UCLA since 2008. Fred received his BA from New York University.


Yumin Yeh

Manager, Sustainability and Partnerships
 Innovation Center for Energy and Transportation/US-China
 Clean Tech Center
















Yumin Yeh is Manager of the US-China Clean Tech Center as well as other programs at the Innovation Center for Energy and Transportation. He supervises and coordinates both US and China staff to implement environment, sustainability and clean technology projects. Before working as a business development and sustainability professional with experience at the US Embassy in Beijing, he worked in California for several years as an award-winning engineer and consultant, providing comprehensive solutions to clients on environmental, health and safety issues. Mr. Yeh holds a Master of Public Policy from Harvard and degrees in both Bioengineering (BS) and International Development (BA) from UC Berkeley. At Harvard, he was selected as a Belfer International and Global Affairs Fellow.


Sachiko Yoshimura

Chief Executive Director
 Japan External Trade organization (JETRO) Los Angeles

Sachiko Yoshimura joined JETRO in April 1988 and has been working in departments like International trade fairs, overseas research and economic analysis supporting Japanese companies, especially small and medium companies, to expand their business overseas. Ms. Yoshimura recently held the position of Director of Intellectual Property Division, helping Japanese companies protect their intellectual properties in various countries. Ms. Yoshimura graduated from Sophia University in Tokyo with a Bachelors degree in English Literature.

Participating Companies Include

360 Power Group Advanced Motors / Generators		Electric motors and generators that offer 96% efficiency and 33% savings on fuel costs
4sphere Alternating Wake Turbines		Alternating wake turbines that promise low cost, low cut-in speed, and high RPM with no vibration
Aggregation Systems Water Savings for Cooling/Treatment Systems	Aggregation Systems	Up to 50% reduction in use of water for cooling towers and water treatment systems
BIO-TECture Building-Integrated Solar Thermal Shades		Building-integrated solar thermal architectural shades
California Lithium Battery Advanced Battery Systems		Energy storage solutions that promise to reduce lithium ion battery costs per kWhr by up to 70%
Chai Energy Consumer Energy Efficiency		Giving consumers a simple, mobile and real-time way to reduce their home energy use up to 20%
Combined Power Utility Scale Renewable Energy Efficiency		Boosts the output of commercial and industrial boilers with on-site, low-cost solar steam. Compatible with standard infrastructure and typically saves 20% or more compared to fuel
Ecoponex Integrated Food/Water/ Renewable Energy Closed Loop System		Closed-loop system to produce healthy food, pure water, and renewable energy at 50x the per acre output of land today
Fulcrum BioEnergy, Inc. Sustainable Fuel		A pioneer in the development of a reliable and efficient process for transforming everyday household garbage into low-carbon transportation fuels
GeoPower		The HVAC Solution for Green Buildings
Grid Logistics Mega Port Goods Movement		Next-generation goods movement system that doubles port complex throughput through a 3-prong regional solution
GridTest Systems EV Charging Test & Measurement		Market-leading EV infrastructure testing, measurement, and metering solutions
Hive Lighting Plasma Lighting		Energy efficient plasma light fixtures for entertainment and commercial use with low cost, high value and superior quality
Isidore Triple Bottom Line E-Waste Recycling		Innovative e-waste recycling solution with a social mission, training and employing people coming out of our correctional system
Noritz America		Cost effective and environmentally friendly hot water heater technology
Pew Charitable Trusts		The Pew Charitable Trusts is an independent non-profit, non-governmental organization (NGO) whose stated mission is to serve the public interest by "improving public policy, informing the public, and stimulating civic life"

Participating Companies Include

PickMySolar



PickMySolar.com is a web-based platform that serves as a trusted host between homeowners and solar installers.

PowerPact Group

EV Charging Payment Network



Rapidly growing solution for making EV charging and parking payments quick and easy

Repurpose

Consumer Bio-Plastics



Compostable bio-plastics that offer a sustainable alternative to plastic and styrofoam with high quality at an affordable price

Restor Energy Collaboration



Renewable energy storage in abandoned oil wells using gravitational energy and low cost materials, providing lossless long-term energy storage for grid-scale applications.

Revoterial

100% Sustainable Materials



Developing superior, sustainable and innovative material replacements to outdated toxic industrial systems used in fashion worldwide

Sharkwheel

Non-Circular, Efficient Wheels



Non-circular wheels that offer the benefits of thin wheels (speed) and wide wheels (traction) in a single form factor

Skyline Innovations

Commercial Solar Water Heating



Market leader for commercial-scale solar water heating systems that finances, installs, maintains and monitors systems at no upfront cost to customers

Somatis Sensor Solutions

Tactile Sensing Materials



Provides better touch based sensing solutions for the modern industrial robot and next generation assistive robots

Sun-Engine

Combined Heat Engine/Solar Thermal



Solar thermal technology that combines leading solar collectors with a validated heat engine to produce energy 24/7

UIT Networks



Systems and services for early fault detection of our electric grid infrastructure at up to 30x improvement in fault detection over current methods.

Energy Efficiency Pavilion Participating Companies



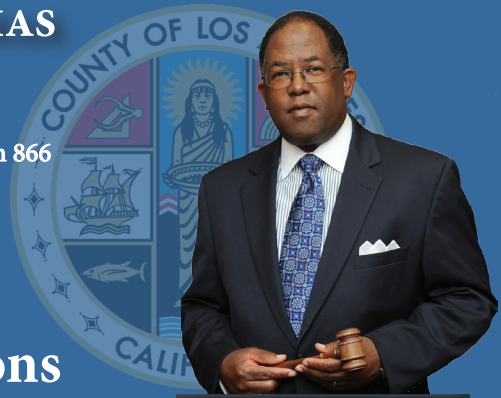


Our warm congratulations to Cleantech LA on convening the Cleantech LA Global Showcase 2013 which provides a rare forum for countries and companies from around the world to present and discuss their respective markets, capabilities and ambitions in the clean/green tech arenas. The positive reaction of the international business and diplomatic community to the Showcase underscores not only the value of the event, but also the role of Los Angeles as a leader in supporting and fostering the growth of clean/green tech industries worldwide.

David Nahai, President of David Nahai Consulting Services

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to
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on your
Inaugural Conference
November 4 and 5, 2013

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- ▶ **Hire:** Huge Cleantech skilled workforce, with overall 4.9 million skilled workers
- ▶ **Innovate:** Partner with 3 top research universities, their Cleantech programs & grads
- ▶ **Leverage:** an ecosystem of related companies and talent
- ▶ **Sell To:** A huge local consumer market that demands sustainable technologies

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